1. Business Developments
2. Financial Performance
3. Outlook
4. Q&As
Business Developments

Highlights of first quarter 2015
A strong start to the year

Highlights of first quarter year 2015

Promising quarter of growth

- Net profit: 22% increase reaching AED 59 million
- Net sales: 11% increase reaching AED 435 million

Driving profitable, organic growth

- Higher sales, improved margins and controlled overheads
- Strong volume growth in animal feed and water & beverage segments

Business developments

- Agrivita accelerated development plan – new municipality outlets
- Expanded distribution for Grand Mills flour
- Al Ain water becomes market leader in the UAE
- Re-launched Al Ain flavoured water
- Turkey capacity expansion on track for commissioning in Q2 2015.
- New variants of Capri Sun
- Launch of Yoplait DELIGHT desserts
- Agreement with Monty’s Bakehouse UK
- Frozen Vegetables new packaging
First Time in history Al Ain Overtook Masafi to become The Market Leader (volume)!
While narrowing the gap in value share during the same period.
Al Ain Flavour water re-launched in March...

- Removed Flavors (Apply & Cherry, Orange & Passion fruit) and introduce New Flavors (Lemon & Mint, Orange)
- Replaced Aspartame with healthier sweetener (Sucralose and Acesulfame K) which is Zero calorie

- New Al Ain Logo placed on the label
- Refreshed and attractive graphics
New, improved Capri Sun Multivitamin re-launched in January

Capri Sun Freezies launched in February
Yoplait Delight Dessert launched in March
Marketing support starts in April / May
New Frozen vegetable pack design launched in Q1

Human element is unique in the category
Creates relevance and affinity.
New Frozen vegetable pack design launched in Q1
Group financial highlights – first quarter 2015

- Year started on strong footing: Sales and Profit ahead of Budget; while vs Last Year
- Sales & Profit grew strongly at 11% and 22% respectively

<table>
<thead>
<tr>
<th>3 Mths</th>
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<tbody>
<tr>
<td>2014</td>
<td>2015</td>
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<tr>
<td>Net sales (AED million)</td>
<td>11%</td>
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<tr>
<td>Net profit (AED million)</td>
<td>22%</td>
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Agri Business sales up 6%; Profit grew strongly at 12%

Net sales (AED million)

- 2014: 260
- 2015: 276

Net profit (AED million)

- 2014: 59
- 2015: 66
Consumer Business sales grew 22%; and Profit grew 32%
Outlook
2015 Key Focus Areas
Outlook: sustainable growth across businesses

Strategic Priorities - 2015

1. Drive profitable growth across core businesses;
2. Improve profitability;
3. Diversify and launch new products;
4. Expand distribution reach;
5. Strengthening brand support;
6. Address underperforming businesses

Price Increase Secured.

Production capacity expansion:

- 200 ml bottle water capacity expansion in Q2 2015
- Animal feed production capacity expansion in Q2 2015
- Capacity expansion in Turkey in Q2 2015
- Second High Speed Line to be ready mid 2016
- Distribution Center Expansion in Abu Dhabi and Dubai
Questions
The Agthia Promise

A total commitment to quality, naturally